

# OCEANCO SHOW CASE

*Alfa Nero:*  
updating an icon

---

*The NXT Chapter:*  
a series of initiatives that offer fresh perspectives

---

*Patagonia:*  
a bucket list destination

---

# 09

BUILT BY  
**oceAnco**



## Welcome to our summer 2021 edition of the Oceanco Showcase

Last summer, 2020, was a nonstarter for most of the world. The pandemic and everything related to it brought summer fun to a virtual halt. This year, while we are not at full speed yet, we can see the light at the end of the tunnel. Vaccinations have become more prevalent and bit by bit, country by country, more and more restrictions are slowly being lifted.

At Oceanco, we have done everything possible to maintain a productive and secure work environment and to keep moving forward with all of our projects in build. We take our commitments to our clients very seriously as well as our obligations to our staff and all of our employees. Health and safety concerns have been on top of our list. While those who can, are still working remotely, we are now beginning a hybrid situation, whereby some people do come to work in our offices a few days a week with Covid protocols in place. We are making pronounced progress on all fronts and are cautiously optimistic.

On a lighter note, in this edition of the Oceanco Showcase we offer a mixed bag of features and stories. We are revealing the extraordinary new design concept Kairos that we are developing with Pininfarina. We also talk about hydrogen and renewable fuels as well as Oceanco's various sustainable initiatives. We have a report on Marina d'Arechi on the Amalfi coast. We have a synopsis from Captain Gerhard on sailing yacht AQuiJO's world trip. And as one of his favorite places was Patagonia, we also included a brief on the joys of Patagonia.

We offer a fun profile on Steve Wilkinson, *DreAMBoat*'s talented chef —*DreAMBoat* is the third Oceanco he has worked on! We also caught up with Brittany Cunningham, chief stewardess, aboard *DreAMBoat* as well, and discovered what a day in her life looks like when guests are on board.

As we slowly creep out of our Covid bubbles and venture outside our home territories, we will continue to be mindful. Still, I am sure you, like me, are looking forward to visiting once again with friends and family and spending time on the water!



Warm Regards  
Mohammed

**Dr. Al Barwani**  
Chairman of Oceanco

# CONTENTS

**6-7** *Black Pearl*

**8-9** *Alfa Nero*  
Maintaining an icon



**10-13** Life Cycle Support

**14-17** Typically Dutch

**18-19** Charter yachts cruising the world: *The Wellesley & Helios*

**20-27** On board *DreAMBoat*

**28-31** Security & Privacy  
Mission – Possible



**32-35** *AQuiJO's* sailing world trip

**36-39** Patagonia  
A bucket list destination



**40-41** Yerba Mate – The drink choice in Patagonia

**42-55** Oceanco NXT

**56-57** ETYC



**58-59** Coral Gardeners

**60-61** Partnering up with Water Revolution Foundation

**62-63** Charter yachts cruising the world: *Lucky Lady & Nirvana*

**64** Oceanco crew challenge

**65** Instagram top shots

**66-67** *DAR*



**68-69** Marina d'Arechi

**70-75** *Sunrays'* Captain Matt Bryant

**76-77** Yacht Club de Monaco

**78-79** Oceanco Horizon

**80-81** 20 Years back in time



**82-84** Oceanco's & Lateral's vision on the energy transition

**85** Japanese Newspaper

**86-87** *Bravo Eugenia*

**88-91** Connoisseur's Corner

- Schiller waterbike
- Foglizzo leather

**92-93** Zanzibar's heaven by the shore



# BLACK PEARL

106.7M / 350FT

Mr. Oleg Bourlakov was the visionary behind *Black Pearl*. His steadfast passion for the ocean and its preservation led to the creation of a remarkable yacht that proves yachting can exist in harmony with the natural world. His legacy will live on in the yachts of the future that will benefit from the technologies that *Black Pearl* has pioneered.

# Alfa Nero

## MAINTAINING AN ICON

As one of the world's most iconic and highly awarded yachts, there is more than a little pressure when it comes to maintaining her. No more than we are used to handling at Oceanco, however. Fourteen years after she was delivered to her owners in 2007, *Alfa Nero* returned to her first home last October for an extensive refit under the careful supervision of the Oceanco Life Cycle Support (LCS) team.

## Fast Facts

### Length overall

82m / 269ft

### Beam overall

14.2m / 46ft

### Delivered

2007

*Alfa Nero* has an instantly recognizable exterior from Nuvolari Lenard that features the first ever 'statement' rear pool, which converts to a helideck and dancefloor. This expansive space offered a new way to enjoy a yacht's aft deck while renewing a connection to the water.

Alberto Pinto's seamlessly flowing, exquisite interior feels as fresh now as the day she was delivered. Its timeless base of monochrome is accented by pops of coordinated color, modern art and intricate textures.

*Alfa Nero's* refit included a full repaint of her hull and superstructure, full class and flag surveys, a renewal of her machinery, and various sustainable upgrades. With access to the full scope of technical drawings and many members of *Alfa Nero's* original Oceanco construction team on hand to assist in this major upgrade, she benefitted from a return to her original birthplace for this multifaceted structural work.

"It is always gratifying to welcome home a member of our own fleet for upgrade or maintenance work such as this," commented Refit Manager Mario Caeiro. "But for such a landmark Oceanco yacht to return for this important and complex project was particularly rewarding. As part of our lifetime extension program, we are happy to now send her back into the water as good as new and ready for many years of cruising in top condition."

# Life Cycle Support

**At Oceanco, we pledge to continually maintain your yacht for the duration of its life.**

## Do it right with Oceanco Life Cycle Support

- Major upgrades, structural changes, interior overhauls, and lifetime extensions
- Routine maintenance, refits, and surveys
- Remote assistance and support around the globe

Oceanco is continually challenging the status quo and setting new standards in design, efficiency, innovation, and technical achievement. We specialize in delivering solutions to the most complex challenges, and we are known for our professionalism, discretion, and expert project management. Every superyacht deserves the highest quality care, not just when she is newly built but throughout her lifetime. We call this Life Cycle Support.

When you come to Oceanco for Life Cycle Support (LCS), you are guaranteed the same standard of expertise and integrity that you would expect from

our new construction projects, while also benefitting from our full service, state-of-the-art facilities. Your dedicated LCS Project Manager and his team will work alongside Oceanco's comprehensive network of key suppliers and Co-maker partners to efficiently deliver a wide range of services on time and on budget.

Situated near Rotterdam, Oceanco is conveniently connected to air and road links with restriction-free direct access to the North Sea. At our eco-efficient headquarters we have the capacity to work on multiple superyachts of up to 160m at the same time, both for construction and LCS. There is a marina for

in-water service jobs, a cutting-edge dry dock and a Syncrolift, as well as access-restricted zones for safety and confidentiality. From here, yachts have direct access to the North Sea without restrictions on beam, draft or height.

### What if you want to stay under the radar? Discretion is second nature to us.

At Oceanco, our clients' privacy and security is inviolable. Although our new outfitting building can accommodate over 1000 workers, owner's team members and crew at any time, the facilities are

divided into access-restricted zones to assure safety, security and confidentiality.

We are used to making captains and crews feel at home in The Netherlands and have a concierge-style approach to taking care of anyone calling Oceanco 'home' for a little while. We are happy to source accommodation and healthcare services, arrange for team-building activities, group trips and boot camps, and assist with visa arrangements. Alongside providing ready-to-go office space for owner's teams and crews, we also offer logistics assistance and storage for the yacht's deliveries during a visit to Oceanco.



# Getting to know

FRANK VAN LOO

**Project Manager Refit, who helps to ensure yachts within and outside the Oceanco fleet remain at the top of their game.**

## 01. What should we know about you?

I studied mechanical engineering and started working in commercial shipbuilding. After that, I worked in the fishing industry and was involved with major transformations of a number of fishing vessels. After these adventures, I ended up in the yachting industry as Project Manager Refit. I started working for Oceanco last year when they introduced Oceanco Life Cycle Support. So far, it has been a very good choice.

In my free time, I enjoy sports. I played korfbal until 15 years ago when I had a knee injury. It took me a number of years to find a new fun sport. Three years ago, after joining my brother one day cycling, I discovered how much I enjoyed it and now it has become a passion. Nowadays, I try to cycle every day and consequently commute to work every day by bike — a 35-kilometer bike ride.

## 02. What is your role within Oceanco?

My role is Project Manager refit, meaning I'm responsible for the management of refit projects. However, it is multifaceted and much broader than managing projects, which I enjoy a lot.

## 03. What was it like to start at Oceanco during a pandemic?

When I first met my colleagues, I brought 50 'Bolussen' (a Dutch pastry) with me. Unfortunately, I couldn't get rid of them because no one was at the yard. That was so indicative of the impact of the Corona pandemic — I still have not seen many colleagues in 'real life' — only digitally. I hope that we will soon be back in the office together. On the other hand, it is nice that we are able to work from home in this industry.

## 04. What is Life Cycle Support?

Life Cycle Support at Oceanco starts at the moment the yacht is delivered. We do absolutely everything to keep the yacht in top condition by innovating and providing service at all times. It is our job to get the most out of the yacht.

The wording 'life cycle support' makes Oceanco unique. Oceanco wants to be proactive instead of waiting for a call. It is also unique that Oceanco is able to think outside the box. We don't just follow a set routine. We have a pool of incredibly talented people who can really think beyond 'just getting the job done'. This philosophy yields many beautiful things. We also have enormous possibilities with the construction- and- refit facilities in Zwijndrecht. We haven't stopped growing.

*"It is our job to get the most out of the yacht"*

## 05. What are your tips for crew coming to the Netherlands?

We have to give the crews a well-rounded experience when they are in The Netherlands and at Oceanco. The experience should be much more than just working, and we want to make a mark on their experience with us. This is possible in many ways. For example, by organizing cultural activities, doing sports together (such as joining the Oceanco cycling team or Oceanco bootcamp), planning leisure activities or visiting places in the Netherlands. Another part of adding to their experience is taking care of all practical things such

## About Frank

**Age** 48 years-old

**Hobbies** Going on holidays, spending time with friends and family, playing sports and listening to classical music.

**Hometown** Heenvliet

**Place of birth** Zierikzee

**Favorite destination** I like to be in Austria in the summer for hiking and in the winter for winter sports. The villages over there are also beautiful. I also love rural areas in the Netherlands.

**Did you know that** I am a church organist and lead two choirs.

as housing, showing them the best supermarkets, explaining how to rent a car, sharing information that the weather is not always bad in the Netherlands ;). We have to help create a mindset that it is enjoyable to be in the Netherlands.

## 06. What kind of contact do you have with the captains and crew?

It is very nice — our meetings last about 45 minutes of which the last 10 minutes are about places we plan to visit. I use a different background on my Teams Meetings screen every day, showing a variety of places in the Netherlands. We always talk about these places and have nice conversations about them. Captains and crew are looking forward to seeing the Netherlands in person. We can't wait to welcome them!

# Typically Dutch

We hope to welcome you in The Netherlands some time. In the meantime, prepare your visit by absorbing these must-known facts about The Netherlands:



**01.**

The capital of The Netherlands is Amsterdam

**04.**

The population is just over 17 million and the official language is Dutch



**05.**

The currency is the Euro

**02.**

Orange is the colour of the Dutch royal family



**06.**

On Texel, there are more sheep than people

**07.**

The electricity voltage used is 230V

**03.**

Nieuwerkerk aan den IJssel (a place 30 minutes from Oceanco) is the lowest point of the Netherlands (-6.76 meters NAP)



**08.**

The Netherlands boasts some 35.000 kilometers of bike paths



**09.**

If it's the first Monday of the month, ignore the emergency alarm. On the first Monday of every month, at noon, a rather scary sounding alarm screeches over the whole of the country. You can ignore this, as this is just a scheduled test

**10.**

The Netherlands has a temperate maritime climate influenced by the North Sea and Atlantic Ocean, with cool summers and moderate winters. Daytime temperatures vary from 2°C-6°C in the winter and 17°C-20°C in the summer

**11.**

The Vaalserberg is the highest point of the Netherlands (323 meters). Here you can also visit the Drielandenpunt (tri-border area)

**12.**

Nearly one-third of The Netherlands lies below sea level

# Dutch lessons

Also learn these handy words you might need... that don't have an English translation.

## 'Gezellig'

*A combination of conviviality, cosiness and comfort*

Although often equated to cosiness, this catchall concept has considerably more depth. For the Dutch, it represents a broad spectrum of fun, jovial, or amicable situations that are united by their sense of personal comfort and togetherness.

## 'Lekker'

*Something tasty, high-quality or attractive*

Connotes several positive attributes including nice, appealing and high-quality. Whilst tasty or hearty food is commonly called lekker, the term is also often applied to attractive people, well-made clothing, nice weather or even a good night's sleep.

## 'Uitwaaien'

*A refreshing walk outside*

Uitwaaien means 'blowing out' and represents walking outdoors to gain better insight or calm after a stressful event. Although uitwaaien usually connotes forest paths or beaches, it's possible to 'uitwaaien' in parks or even gardens.

## 'Op die fiets'

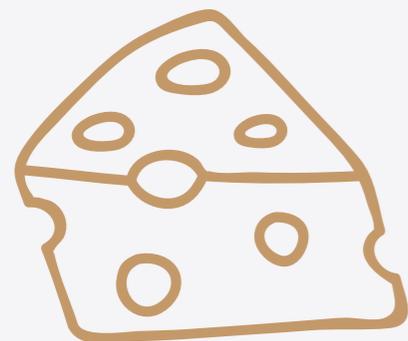
*I now understand how that happened*

Literally translates into 'on that bicycle'.

## 'Hè Hè'

*A phrase used to express comfort or satisfaction*

This short exhalation primarily denotes comfort, satisfaction or relief and is employed when someone wishes to relate their relief to others, e.g., after completing a busy day at work.



## Stroopwafel

A stroopwafel (literally "syrup waffle") is a waffle cookie made from two thin layers of baked dough joined by a caramel filling. First made in the Dutch city of Gouda, stroopwafels are popular throughout the entire country.

## Herring

Every year, the Dutch celebrate a very interesting event — the arrival of the very first Dutch New Herring or as the Dutch call it "Dutch New". At each Oceanco launch we invite the crew to join us in the quintessentially Dutch way to eat a raw herring: hold the fish by the tail high above your head and lower it into your mouth.

## Hagelslag

Lots of chocolate for breakfast. We love sweet things on our bread for breakfast. Chocolate spread, chocolate sprinkles (hagelslag), chocolate shavings and more.

## Cheese

Total cheese production in Holland is 30 million pounds per week. Gouda cheese is shaped into round wheels because then the aging process is better and more even. Edam cheese is ball-shaped for ease of storage on the original sailing transport ships. They were even reported to have occasionally been used in the Caribbean as cannon balls!

# Dutch food

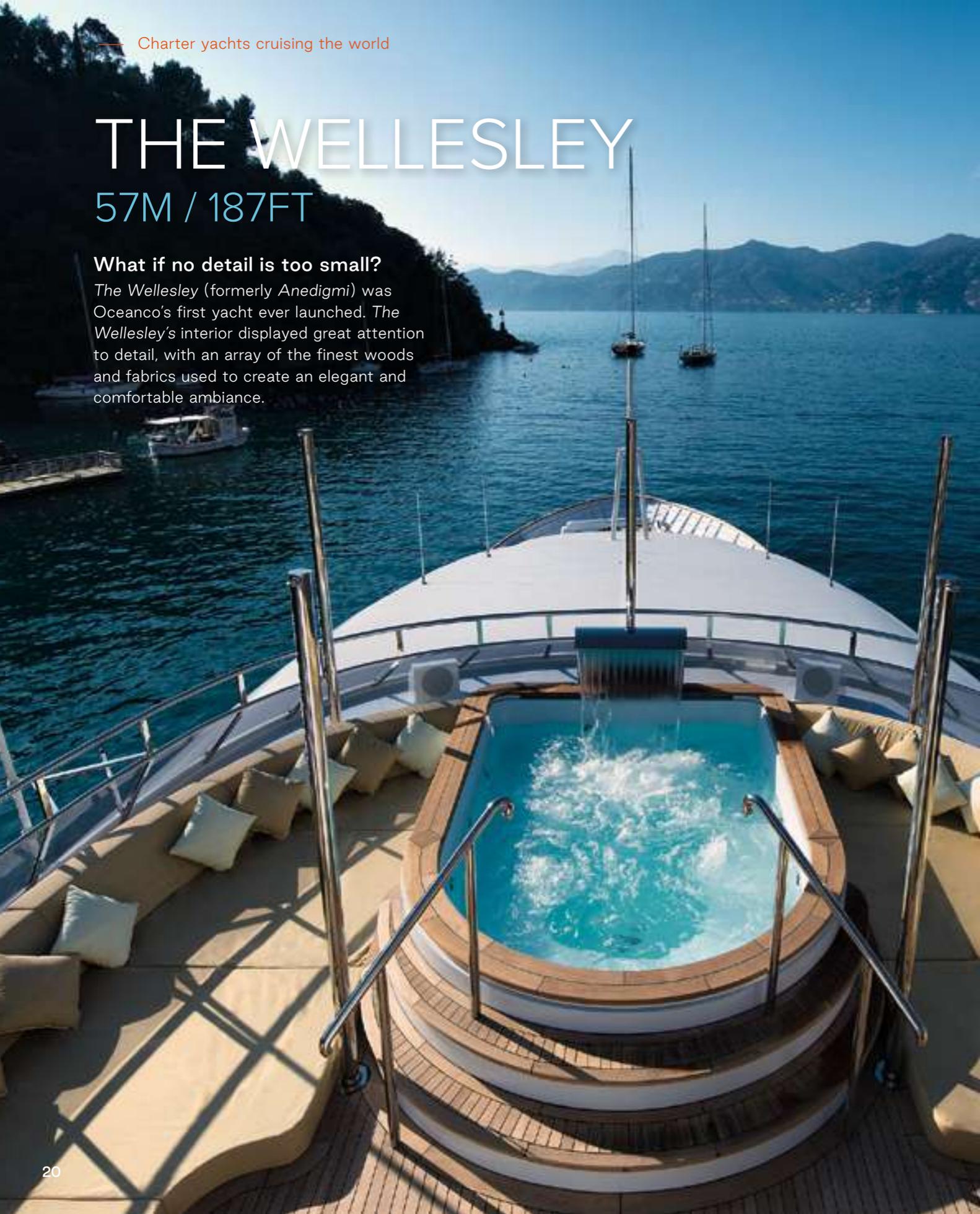
And last but not least, get familiar with some typical Dutch food you need to try at least once...

# THE WELLESLEY

57M / 187FT

## What if no detail is too small?

*The Wellesley* (formerly *Anedigmi*) was Oceanco's first yacht ever launched. *The Wellesley's* interior displayed great attention to detail, with an array of the finest woods and fabrics used to create an elegant and comfortable ambiance.



# HELIOS

59M / 194FT



## What if space is a priority?

When *Helios* was launched as *Pegasus*, interior designer Marc-Michaels followed the original owner's brief by creating a living space that feels expansive, exemplified by *Helios's* large sky lounge that seamlessly flows onto her capacious aft deck exterior.

Now, with a new owner and named *Helios*, the yacht underwent a major refit in 2021 and her interior has been completely re-imagined by Hallberg Wisely with a fresh beach house feel.

# THE THIRD OCEANCO IS A DREAM

Steve Wilkinson is the chef on *DreAMBoat*

Thirty-year-old Steve Wilkinson, chef aboard the 90-meter Oceanco *DreAMBoat*, has been cooking since he was 14 years old. As a young teenager in Margaret River, Western Australia, he says he was more interested in surfing and experiential learning than in school.

“The area where I grew up is known for great breaking waves, breweries and wineries,” says Wilkinson. Rather than endure the monotony of high school academics, Wilkinson chose to take the trade school path and apply for a culinary apprenticeship. He landed a plum position at Leeuwin Estate, a successful family-owned award-winning restaurant and winery that is celebrated for its Art Series Chardonnays and Cabernet Sauvignons. Wilkinson discovered that food fascinated him and that he had a knack for inventive cooking. He went on to work at multiple successive restaurants including several that had the Australian “Three Hat” designation (similar to Michelin star ratings). Becoming a superyacht chef was not on his radar until a friend suggested the idea. Seeking adventure, travel, and a bigger world. He traded his

Steve Wilkinson works on a beautiful yacht alongside his partner with a fun group of fellow crewmembers for a friendly owner with a nice family, traveling to interesting destinations, doing what he loves to do. Dream job aboard *DreAMBoat*?



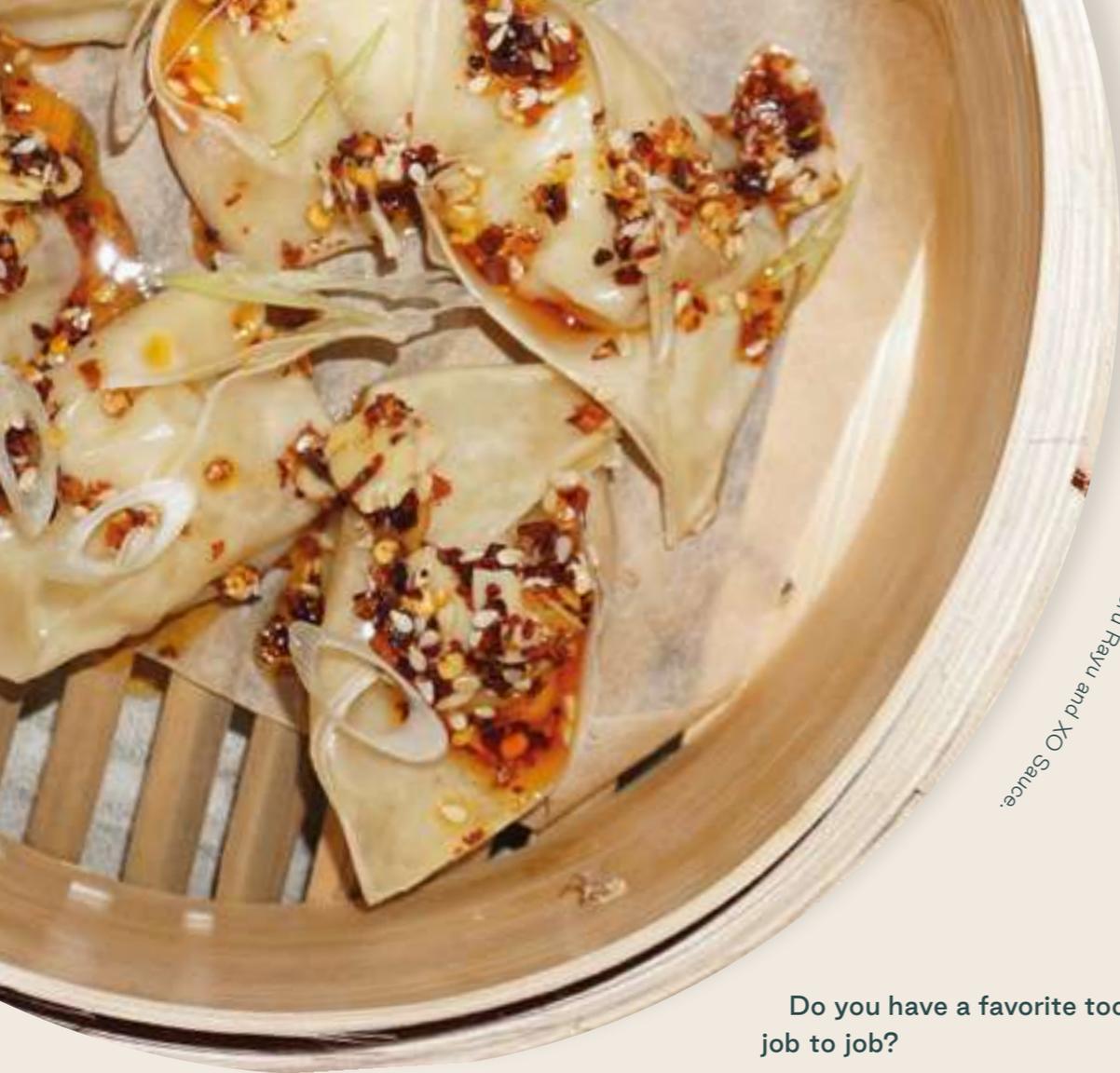
18-hour days working in restaurants for similar all-consuming days onboard yachts. His first yacht chef job was aboard the 76m Oceanco *Wheels*, where he worked his way up from crew and sous chef to head chef in just two years. He then joined the 88.5m Oceanco *Nirvana* (part of the same fleet), where he was head chef for four years. Before working on *DreAMBoat*, he enjoyed a short stint as sous chef on the 116m Norwegian-built explorer yacht *Ulysses*.

*Wilkinson discovered that food fascinated him and that he had a knack for inventive cooking*

Wilkinson's partner, Brittany Cunningham, is chief stewardess aboard *DreAMBoat* and put him forward for his current job.



Sweet Potato Gnocchi, Butter Poached Langoustines, Crispy Parmesan and Basil



Handmade Scallop and Chive Wontons, Taberu Rayu and XO Sauce.

**Do you have a favorite tool you carry from job to job?**

My 13-inch Shun Blue Kiritsuke steel knife.

**Are you a moody chef who likes to have alone space while creating in the galley?**

Definitely not, I enjoy working with a team. I want to instill good morale with my fellow crew members and invite them to come hang out with me if they have the time.

**Do you enjoy listening to music while you are cooking?**

Always. I am a fan of 1980's and 90's music. I like such hip hop groups as the Geto Boys and Notorious B.I.G., but I also like ABBA, I always have some kind of music playing when I am working.

**If you were going to prepare a meal for friends in your own home, what would be your go-to menu?**

We have a house on a small estuary in Mangawhai New Zealand, so I tend to go fishing and pull up small snappers or trevally and whip up fish tacos.

**On board DreAMBoat what basic ingredients or spices do you always have on hand in the galley?**

Sesame oil, spring onions and a mix of chiles.

**What is your favorite time of the day?**

Morning, I get up at 6:30 AM and like to have a good 30 minutes with my coffee to contemplate the day. However, I usually plan the day's menus the night before.

**What was one of the most challenging food requests you ever had?**

I once had guests who wanted food that was completely sugar free, gluten free and salt free! The salt free part was the hardest for me to accommodate.

**Besides cooking, what other passions do you have?**

I enjoy the martial art of Muay Thai...a kind of kick boxing, which I picked up when living in Thailand.

**Is there anything in particular that your fellow crewmembers would be surprised to discover about you?**

I am a pretty open guy, but some people are surprised I speak French fluently as Aussies are not known for being multilingual.

**When the owner and guests are onboard do you have much interaction with them?**

Sure, often we have a barbecue on deck, and we all spend time easy fun time together while I am cooking.

*"I want to instill good morale with my fellow crew members and invite them to come hang out with me if they have the time."*

Passionfruit and Blackberry Tart, Toasted Meringue and Blackberry Sorbet



# CHIEF STEWARDESS ABOARD DREAMBOAT

*Brittany Cunningham*

New Zealander Brittany Cunningham is Chief Stewardess aboard *DreAMBoat*. She has also been Chef Steve Wilkinson's partner for four years. The two met when they were working together aboard the 88.5m *Oceanco Nirvana*. Maintaining a relationship while working together in close quarters at a very demanding job is not often easy.

Cunningham and Wilkinson have managed quite well. "Working on board yachts, there are a variety of crew positions," remarks Cunningham, "I could have fallen for a deckhand, captain, or engineer, but I lucked out getting together with a chef!" Cunningham is a self-proclaimed foodie. She worked in hospitality and management in restaurants and pubs before joining the yacht world. She enjoys cooking and loves trying new foods. When in Thailand, she took a two week Thai cooking class and was the only nonprofessional chef in attendance. Read below for her favorite Pad Thai recipe.

**What are your normal work hours aboard *DreAMBoat*?**

When there are no guests aboard, usually, 8-5, otherwise with guests, I am up at 6:30 AM and going strong until about 10 or 11 PM.



**What does a typical day look like when guests are in residence?**

We start with breakfast service, which can last about 3 hours as people wake up at varying times—it is not ordinarily a meal where everyone sits down together. Then breakfast set up rolls into lunch set up and so it goes...

**Are you the one who creates the tablescapes?**

I love being creative with table settings and get involved on occasion, but as I have so many other duties, I leave it mostly to my girls as they are quite capable, and they love making a table look beautiful.

**How many on your team?**

For the interior, there are 9 girls and one guy. There are 40 crew all together on *DreAMBoat*, but as we work on rotation, there are only 28 of us at one time.

**In addition to the culinary / meal side of things on board, what other duties do you have?**

Managing a multinational group of young people is like being a full time Human Resources person in a corporation. But crew aside, I am largely responsible liaising with guests and making their life onboard as enjoyable as possible.

**Such as?**

I help organize daily itineraries, whether it has to do with shoreside excursions and packed picnics, watersports, or planning such activities as the *DreAMBoat* Olympics or Trivia night.

**So, you are really like a concierge at a fine hotel?**

Yes, indeed. :)

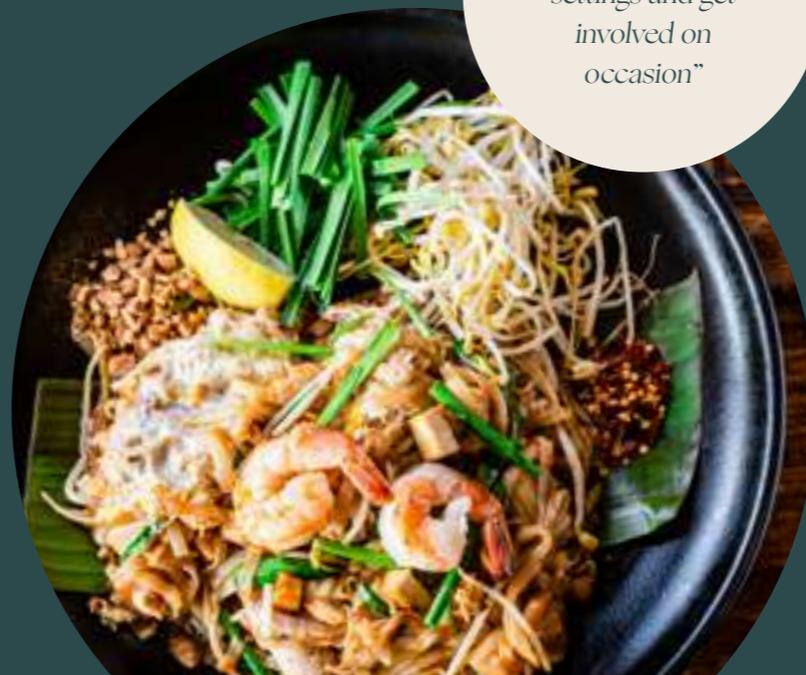
**What are some of your favorite ports of call?**

Mexico, Thailand, and Japan.

**With such an all-consuming job, what do you do when you have downtime?**

I like being active, we have a crew gym aboard, so I take advantage of it and when I have time off, I enjoy walking, exploring, and tasting cuisine from whichever country we are in.

*"I love being creative with table settings and get involved on occasion"*



## PAD THAI RECIPE

**Ingredients Pad Thai**

- 60g of Rice Noodles (soaked in cold water for at least 4 hours, drain right before use)
- 1 tsp of dried shrimp
- 1 egg whisked up
- 1 tbsp shallot finely diced
- ½ cup chopped chives
- ½ cup bean sprouts
- 1 tbsp peanuts crushed
- ¼ cup of tofu
- ½ cup of cooked chicken
- 6 cooked prawns
- 1 lime
- ¼ cup of chicken stock
- 1 cup of Pad Thai Sauce

**Ingredients Pad Thai Sauce**

- 1 cup fish sauce
- 1 cup palm sugar
- 1 cup tamarind pulp
- 1 ¼ cup of Chilli Sauce (Sriracha or Heinz Chilli Sauce)
- 1 ¼ cup of Heinz Tomato Sauce

Fry your shallots in a large wok until brown on a medium heat – I like using peanut oil but any neutral oil is fine. Turn to high heat and add your chicken, tofu and prawns (you can use all 3 or you can substitute with any meat or vegetarian option you would like). Add your soaked and drained noodles stir fry for 30 seconds, adding your chicken stock and pad Thai sauce. Once the sauce is boiling, turn it back down to medium and cook for a few minutes until your noodles start to turn translucent and soft. Push all noodles to one side, put a splash of oil in and add the egg to the pan, cook until it is half cooked and then toss all the noodles and egg together, the egg will thicken the sauce and cook out. Finally toss through your chives and serve with the lime cheeks, peanuts and bean sprouts.

Mix everything together with a whisk, this will last in the fridge for weeks.



# DREAMBOAT

90M / 295FT

*DreAMBoat's* design pedigree couldn't be more illustrious. She is the result of a first time collaboration between the iconic designers at Espen Øino International and Terence Disdale Design.

# Mission-Possible

James Bond-like futuristic technologies are not so far from the reality of today's top-level security and privacy options for large custom superyachts. Some owners may wish to have secret-service-level security and privacy onboard from drone blocking force fields to motion-detecting smart floors.

Also, with increasing autonomy and range on today's vessels, many yachts are heading off the beaten track into remote waters where local medical backup might be in short supply. In response, the most well-equipped superyachts can be kitted out with fully functioning hospitals, manned by dedicated medical staff, to provide reassurance.

When it comes to creating a fully bespoke superyacht, Oceanco is accustomed to the challenges of specialist requests. James Bond had 'Q' to supply his outlandish gadgets; superyacht owners have 'O', aka Oceanco. Take note of three of such gadgets:

## 01. CITADEL ROOMS

In the extremely rare case that an unwanted visitor boards their yacht, some owners like the reassurance of a secure location to go to. These places are known as 'citadels', they are derived from use in commercial shipping.

Citadels are equipped with independent, overriding access to the yacht's navigational and satellite communications systems, so even when you don't have access to the bridge, you can maintain full control. The rooms themselves are fitted with reinforced doors and have ballistic protection on the surrounding walls. Inside, they are equipped with their own ventilation systems as well as water and food supplies to provide total self-sufficiency.



In recent years, drones have been making headlines for their interference with commercial airports and the military has been particularly keen to curb their capability to spy on top-secret locations. Drones have also been used by paparazzi to get up-close shots of a private enclaves and the guests within them. And drones have even been used in industrial espionage.

There are now new devices that will detect and defeat these drones. One such defense system identifies any commercial drone in operation within a 20 kilometer radius, providing GPS positions of both the drone and the pilot as well as an indication of said drone's heading and speed. Once a drone threat has been confirmed, the system engages a 500-meter-plus electronic 'exclusion zone' around the yacht (not unlike the force fields we are used to seeing in sci-fi films) that can block any unwanted airborne visitors. If the drone makes it to the perimeter of the exclusion zone, its controls and video feed are jammed, effectively rendering the pilot's controls useless, and its 'return to home' function (which usually kicks in when the drone has a low battery) is triggered.

## 02. ANTI-DRONE SYSTEMS



## 03. INTRUDER DIVER DETECTORS

Think someone could sneak up on a superyacht by pulling on a wet suit and scuba gear? Think again, as some superyachts are choosing to install sonar systems that detect, track and identify divers or underwater vehicles approaching from any direction. Currently in development are smart floors that track movement. A step beyond conventional security cameras, they are minimally invasive in the sense that they have no impact on an owner's or guest's experience of a room and their privacy within it, while also being able to alert the bridge if someone unexpectedly enters.

And over time, the smart floor creates a digital pressure video of the visitor's movement that can be tracked and re-evaluated. This makes 'smart floors' particularly suitable for very private spaces like bathrooms and bedrooms. The smart floors can also be used beyond security measures, to automatically switch lighting or heating and air conditioning systems on and off, allowing the yacht to become more energy efficient and therefore sustainable.

## 04. A DOCTOR ON-CALL AND AN ONBOARD HOSPITAL

Remember the scene in "Casino Royale" where James Bond hooks himself up to a remote medical diagnostic system and the doctors talk him through his medical emergency with all his vitals up on their screens? Well, that scene is less fictional than you might imagine.

With the right diagnostic equipment onboard, crew or medical professionals can link up to a remote medical support line, allowing a team of doctors to see the patient's condition in real time and provide advice on procedures or medication in order to stabilize the patient. Who needs the flying doctors when you can beam them in to wherever you are in the world at a moment's notice?

Yacht hospitals are equipped with oxygen tanks, defibrillators, specialized medications and intravenous fluids. Some yachts offer rehabilitation machines for injuries, such as decompression chambers for those who are planning on some serious scuba diving expeditions. And should a patient require further medical attention, most of today's large yachts have a helipad with the possibility of bringing in medic air services to the yacht, or heli-evacuating them away to a larger facility ashore.





# SAILING AROUND THE WORLD

*AQuiJo's world trip*

Before landing the captaincy of *AQuiJo* in 2016, 45-year-old Gerhard Veldman cut his sailing teeth on a variety of vessels, starting on smaller racing cruisers then progressing to larger sailing boats over a period of 20 years. The South African recently completed a three-year circumnavigation on the 86m sailing yacht, which was delivered by Oceanco and Vitters in 2016. Here, he shares his most memorable experiences from the trip.



It's  
one big  
adventure

### Can you tell us about your world trip?

This was a once-in-a-lifetime opportunity and a dream come true for myself and the crew. Bound for Chile we departed Europe and headed across the Atlantic via the Cape Verde Islands, negotiating the coastlines of Uruguay and Argentina before sailing through the Beagle Channel in Patagonia, which was an extraordinary bucket list experience. In all, we spent six weeks marveling at the breathtaking scenery, anchoring amidst majestic fjords and glaciers, canoeing in ice-cold waters and even enjoying BBQs on the shoreline.

In reciting the extraordinary list of places that we have visited, I realize how privileged we are! From the Galapagos Islands to Vanuatu to New Zealand, we were welcomed by so many diverse cultures.

### How long was the entire trip?

This three-year-trip took us from the remoteness and beauty of Patagonia to the somewhat less pristine shores of Indonesia. After South America, we toured the South Pacific, New Zealand (both the North and South Islands) and Tasmania before heading to Melanesia and South-East Asia, then sailed past the southern tip of Africa, taking in Cape Town, as *AQuiJo's* mast is too tall to pass through the Suez Canal (and the Panama Canal). After another transatlantic crossing, we spent some time in the Caribbean before returning to Oceanco in The Netherlands for some maintenance work. We had guests onboard for five months of the year and our trips were tailor-made to their requirements.

### Where are you currently located and where are you heading to next?

We are currently in Croatia and available for Mediterranean charters for the remainder of the season. We are scheduled to head back to the Pacific in 2022, via the Northwest Passage, with plans to spend time in Micronesia, the Philippines, Japan and



basically everywhere that we have not sailed to so far! We happily tailor our round-the-world itinerary to accommodate any potential charter requirements; an adventure of this scale needs a lot of planning, but it also has to be fluid in nature.

### What was one of the most remarkable experiences on your journey?

Beautiful Papua New Guinea has somewhat of a reputation for being a dangerous area but the outlying islands, with their pristine beaches, are incredible. It was here that we witnessed the Baining fire dance in the jungle, a coming-of-age ritual for the local men where they don giant masks and dance naked in the firelight, then cook a snake and present it to the onlookers.

Follow *AQuiJo's* journey on Instagram via [@syaquijo](#)

# PATAGONIA



A bucket list destination for a cruising adventure of a lifetime.

Patagonia is the extraordinarily wild and beautiful region at the southern tip of South America. Shared by both Argentina and Chile, it encompasses 260,000 square miles with the Andes mountains acting as the dividing line. Craggy peaks and rugged coastlines provide the adventure traveler with much to see and experience.

Patagonia exudes a savage beauty where one can explore fjords, glaciers, forests and mountains. Along the coasts it is common to see southern right whales, humpbacks, blue whales, orcas, Magellanic penguins, sea lions, sea elephants, and Austral dolphins. Peninsula Valdez in Argentina, a UNESCO World Heritage site, is an important breeding ground for the endangered southern right whales. Akin to observing predators and prey in Africa, here one can witness orcas literally beaching themselves to capture sealions and elephant seals on shore.

*Patagonia... even the sound of the word is evocative of adventure.*

## DESTINATION

Argentina's Perito Moreno Glacier contains the world's third largest reserve of fresh water. While most of the world's glaciers are shrinking because of climate change, this is one of just two glaciers in all of South America that is actually growing.

In addition to the coastline, one popular excursion is to Los Glaciares National Park in the Austral Andes of southwest Argentina, near the Chilean border. Its many glaciers include Perito Moreno, best known for the dramatic icefalls from its front wall, into Lake Argentino. In the north, Mount Fitz Roy's jagged peak rises above the mountain town of El Chaltén and Lake Viedma. El Chaltén—a native Tehuelche Indian word meaning "smoking mountain" because the clouds that typically envelope

## Patagonia exudes a savage beauty where one can explore fjords, glaciers, forests and mountains.

the peaks look like smoke. The mountains here are named in honor of Robert FitzRoy, who captained the *HMS Beagle* that charted large swaths of the Patagonian coast.

Chilean Patagonia offers amazing cruising such as from Paradise Island to the narrow waterways between the fjords of Booth Island, and from Puerto Montt in the north to Puerto Williams in the south, there are 1300 nautical miles of navigable waters. Puerto Williams is the world's southernmost city, and the gateway to Antarctica. It was founded in the 1950s as a naval base for Chile and is also a center of scientific activity linked to Antarctica and the Tierra del Fuego.

Another place of interest is Santa Marta, which is home to a large sea lion colony. After a stop there, carry on to Magdalena, home to more than 150,000 Magellanic penguins.



Patagonia is so many things. In addition to all its topographical pluses, it has been called an astronomers' dream come true. It is possibly the best place on Earth to observe the stars. Because of the sparse population in the region, light pollution is low, allowing for excellent viewing year-round. Star trekking, glacier trekking, mountain trekking, beach trekking— **put Patagonia on your wish list of places to visit.**



PATAGONIA

## Claims

- Can boost energy and improve mental focus

—at 85mg of caffeine per cup, yerba mate contains less caffeine than coffee (approximately 95mg of caffeine) but more than a cup of black tea (approximately 47mg). Those who regularly consume yerba mate often rave that it enhances alertness like coffee — but without the jittery side effects.

- May enhance physical performance
- May protect against infections
- May help you lose weight
- May boost your immune system
- May lower blood sugar levels
- May lower your risk of Heart Disease

If nothing else the ritual of making the drink and vehicle from which to drink it are pretty enticing!



# Yerba Mate

# Yerba Mate

## The drink of choice in Patagonia

Yerba Mate is said to have the strength of coffee, the health benefits of tea, and the joy of chocolate. It is made from the leaves and twigs of the *Ilex paraguariensis* plant.

You steep the dried leaves in hot water and traditionally sip it from a hollowed out gourd or calabash through a metal straw. (Pre Covid), it was common to share the drink in a circle from person to person.

### BENEFITS

Rich in anti-oxidants and nutrients, yerba mate contains:

#### Xanthines

These compounds act as stimulants. They include caffeine and theobromine, which are also found in tea, coffee, and chocolate.

#### Caffeoyl derivatives

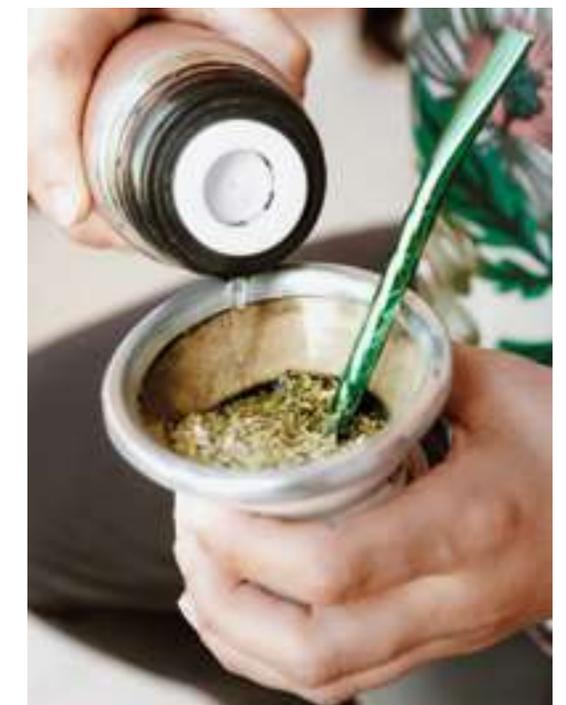
These compounds are the main health-promoting antioxidants in the tea.

#### Saponins

These bitter compounds have certain anti-inflammatory and cholesterol-lowering properties.

#### Polyphenols

This is a large group of antioxidants, linked to a reduced risk of many diseases.



# THE FUTURE IS ZERO

OUR JOURNEY TO A FUTURE THAT IS ZERO CONTINUES...

At the dawn of a new decade, Oceanco is making a commitment to the future through a pioneering collaborative initiative, Oceanco NXT. Oceanco fundamentally believes that the best way to set new benchmarks is to co-create them with experts from a wide array of industries. Oceanco NXT brings together these new perspectives and answers future demands by reflecting across industries in the ever-changing landscape, determined to achieve zero impact on the environment. We share one ambitious and unified goal:

*to create the most exciting superyachts we can, for future generations.*

After a successful round table discussion, we now introduce The NXT Chapter, a mini documentary showing a series of various initiatives.

# THE FUTURE IS NOW

As the chairman of the renowned design agency that shares his last name, Paolo Pininfarina continues to lead the company's mission to design unique user experiences. Believing designers have a responsibility to contribute to the realization of a more environmentally conscious world, he sees sustainability as a main driver of design and innovation.

"Over more than 90 years, we have been responsible for designing the most innovative, iconic, enduring and exotic automobiles in history. Although we are perhaps best known for our heritage in automobile design, we started to diversify our activities around 30 years ago through the industrial design, transportation, interior design and architecture sectors. We found many stories of success because we have been able to transfer our values to these sectors. The nautical sector is one that we have been working in since the 70s and 80s", Paolo comments.

"Sustainability is central in the Pininfarina DNA," he continues. "We have always cared about the environment and started thinking about this as early as the 30s with the first aerodynamic designs, in the 60s and the 70s with the wind tunnel and later in the 90s with the first studies of electric cars. We recently created a Battista, which is a fully electric hyper-car and right at the cutting edge of technology, because there is no reason why luxury shouldn't be clean."

*"There is absolutely no way that luxury in the future can be 'dirty'."*

Kevin Rice, the agency's creative director, adds: "There is absolutely no way that luxury in the future can be 'dirty'. Aside from it being counterproductive, luxury should be innovative, it should be revolutionary, it should set the standards that all other products aim to achieve. That is the vision that Oceanco and Pininfarina share for all future products."



# View from the designer

**The objective for Kairos was to create an absolutely unique experience that has never been created before. The question was, what kind of experience should that be?**

It should be a space for connection. Wherever you are in the world, you should have the feeling that you could be in three different places at once. In a work environment, in a family environment or in a holiday environment. We took inspiration from our Italian cities to create a 'piazza' on Kairos, an empty space in the middle of the yacht where all spaces come together.

For this, we created a transparent area starting on the lower deck and extending upwards. When you look all the way up, you see the mast of the yacht and it feels as if you are walking through New York and with skyscrapers towering above you. Turn to your right and you look out to the sea and the peaceful, natural surroundings. Look the other way, and you see the family environment such as the restaurant area. You get the feeling that you're in three different places at once. It's as though you've stopped time and have it in the control of your own hands. When you come onboard you feel that time is standing still and it becomes fixed in that place.

Half of the yacht is transparent, which has never been done before. We had goosebumps from the idea, then we modelled it and the goosebumps just got bigger and bigger. I'm getting them now as I'm talking about it, because I think this is such a special thing. We couldn't have done that in another area, so dramatically. However, because Oceanco has this great philosophy of innovation, they are free spirited and they were the ones to go for the radical concept. Kairos is purity, elegance and innovation.

*Daniel Mazzon, Pininfarina's chief designer, shares the agency's creative vision for Kairos, a 90m yacht design that is aligned with Oceanco's NXT principles.*





## TIME TO PLAY, WORK & RECONNECT

What if your connection with a space was so profound, it allowed time to slow down? So you could do more, achieve more, be more. And focus on what and who matters to you most. Turning down the background noise. Allowing you to play, work or simply reconnect.

Kairos offers 90m of onboard life without boundaries. A new kind of living space that allows you to connect, share and create by synchronously experiencing multiple environments onboard. Like a floating, living island, Kairos has a symmetrical profile with no forward direction to aim towards. This elimination of momentum frees you to live fully in the moment.

Where intricate design combines stunning asymmetric shapes and transparent structures, influenced by the contrasting, multidimensional landscapes that exist in our daily lives. The owners and their guests are the epicenter of the onboard experience while the surrounding space adapts to all desires. Its exterior has been shaped to evoke a peaceful oasis in which to relax and enjoy time on your own terms.

The heart of life onboard is the vast, theatrical piazza. Vertically developed across three levels, the piazza breaks from the canons of conventional yacht design. It is a captivating space in which to share inspiring moments, conveying a sense of liberty and joy.

A 360-degree approach to design connects you at once to the sea below, to the light above and to the spaces and people beside you. It nourishes your curiosity on an instinctive level and encourages you to explore new experiences and perspectives; where time, space and people connect to be one in the moment.

# Kairos in focus



Sanne Schenk and Tommy Kleerekoper are the founding partners of TANK, an interior design agency based in Amsterdam that is respected for its unconventional approach to conventional spaces, taking ambitious clients on an approach that rethinks living.

TANK works on many different projects, ranging from hospitality spaces to office buildings to residential developments. Now, TANK and Oceanco have partnered to design something that we haven't seen before.

## VIEW FROM THE DESIGNER

Life is very fluid nowadays; you can work, play and meet people in any place with so much change happening constantly. So, for us, the yacht is not a place to get away from your daily business. It's actually the place where you can have your daily business. When we started designing, we did not look at the yacht's different levels, walls and boundaries. We looked at all the activities you might want to do onboard and we divided them into three groups of energy:

- 01 Low energy** – when we recharge and retreat. It's about very private activities such as lying in bed or showering.
- 02 Middle energy** – when we perform constantly repeated activities such as cooking and working out.
- 03 High energy** – when we really indulge and connect with people.

For the floors themselves, we emphasized the flow and connecting all the different areas. We don't separate them with walls but look for an open plan structure. A plan where all the rooms are together and have their own identity at the same time.

*Miriam Zuurbier, TANK's creative director, explains the company's approach to designing living spaces for NXT.*



*"We were really excited when Oceanco approached us, because it's interesting to apply the knowledge we have gained over the past 20 years to such a unique project with people who want to make a difference," says Sanne. Tommy continues: "The collaboration is really great. We think it's very daring that Oceanco is reaching out to professionals that are not used to working in the yachting industry. We challenge each other in both directions to reach for something that we haven't seen before. Oceanco is willing to look further and push the boundaries, which will lead to an interesting result."*



TANK

**TANK**  
Renderings by Plomp



## INSPIRED BY THE OCEAN

**We were really inspired by the ocean and by the animals that live in there . All the materials that we use have a texture, color and shape that is inspired by the ocean.**

People feel better in nature, more focused, and healthier. We took elements of nature and brought them to interior design. This is called 'biophilic design'. For example, think of circadian lighting: lighting that gets brighter during the day, like the sun. We try to incorporate biophilic design in most things we do, because it is proven to make people happier and healthier in everyday life.

For our NXT collaboration with Oceanco, we would love to develop our own materials that we derive

from the ocean itself. Whether it's natural materials or waste that we, the human race, have left in the ocean. We imagine material that has a certain style and class yet is taken from the ocean to make that natural environment feel better.

We really look forward to a future with Oceanco and realizing the designs we have created.

Like minded?  
Reach out to us via  
[builtbyoceanco.com](https://builtbyoceanco.com)

# ENVIRONMENTAL TRAINING FOR YACHT CREW



**Claire Ferandier-Sicard is the founder of ETYC, which stands for Environmental Training for Yacht Crew. ETYC raises environmental awareness amongst yacht crew and provides eco-friendly alternatives suited to a crew's daily tasks and life onboard. With courses, onboard audits and coaching, every crew will be able to implement environmentally friendly processes and habits according to their yacht's specificities.**

## Can you tell us something about yourself?

I grew up amongst nature on the French island of Guadeloupe, also called the butterfly Island. At a young age, my family made me aware of the environment and gave me sensitivity around nature. I left Guadeloupe to study psychology in France. After studying, I met someone who worked in the yachting industry and I started working on a 44-meter yacht. I fell in love with the job and spent the next six years as a chief stewardess onboard various yachts.

## What was your motivation to start ETYC?

On a cruise on a 53-meter yacht from Naples to Greece, I was excited to see animals. However, the majority of what we saw was pollution. Half of the port was full of trash. Instead of seeing any fish or dolphins, we saw different type of pollution such as lost balloons and flamingos, fishing nets or single use plastic. That was heart breaking and made me realize I want to play my part to save the ocean. Yachting is not the first source of pollution in the ocean for sure, and architects and engineers have been able to find technological solutions to make yachts less polluting. However, behaviour on board hasn't evolved – yet it is crucial that we act.

Environmental training was not yet available for crew members. I decided to create this, because I am motivated to have a job that respects mother nature. I started striving for a more sustainable yachting industry by becoming an ISO-expert and inspired to transfer this knowledge to the yachting industry, creating ETYC.

## Can you share more about ETYC?

ETYC raises environmental awareness amongst yacht crew and provides eco-friendly alternatives suited to their daily tasks and life onboard. With ETYC Courses, every yacht crew will be able to implement environmentally friendly processes and habits according to their yacht's specifications. Through

Once the Audit is successfully completed, the yacht will be awarded the ETYC Yacht Burgee

training and tailor-made system management, these new practices will save time, money and storage space while improving guests service quality. Each of them will receive their ETYC Crew Certificate.

ETYC Coaching starts with the ETYC course involving each crew member, then one of our experts comes aboard, and with the crew, they will create a tailor-made system to track and support their performance. Once the Audit is successfully completed, the yacht will be awarded the ETYC yacht Burgee.

## What can we do ourselves?

Learn more about the oceans and why we need them. Crews have the best desk in the world with the best view possible. And we should take care of it, with the support and help of each other. Most importantly, you should not feel guilty, but act more responsibly.

### We can start with some of these daily practices:

- Inform yourself, share ideas and help one another;
- Use sunscreen that doesn't pollute the ocean;
- Stop using plastic as much as possible as it is a big risk for pollution;
- Try to think differently, and always Reduce, Reuse, Recycle;
- Choose glass containers, because we can recycle this material forever;
- Switch off the lights.

We have to start changing the way we're working and give crew the resources to make it happen. Education, training and creating awareness is the solution to change mentalities. Little things can have a big impact. We just need to start somewhere, somehow. This is why we are here. We act to protect the environment.

[etyc.fr](http://etyc.fr)

**Crews have the best desk in the world with the best view possible. We should take care of it.**



# SAVING OUR WORLD'S OCEAN

## one super coral at a time

### What is a coral?

Corals are colonial organisms made of thousands of individual animals called polyps. Each polyp has a mouth surrounded by a whorl of tentacles.



**50%**  
of the oxygen we breathe comes from ocean organisms such as the symbiotic algae living inside corals.



**1/4**  
of marine life refers to coral reefs as their home, while they only cover less than 1% of the ocean floor.



**500M**  
people worldwide directly rely on the reef for food, income, coastal protection and more.

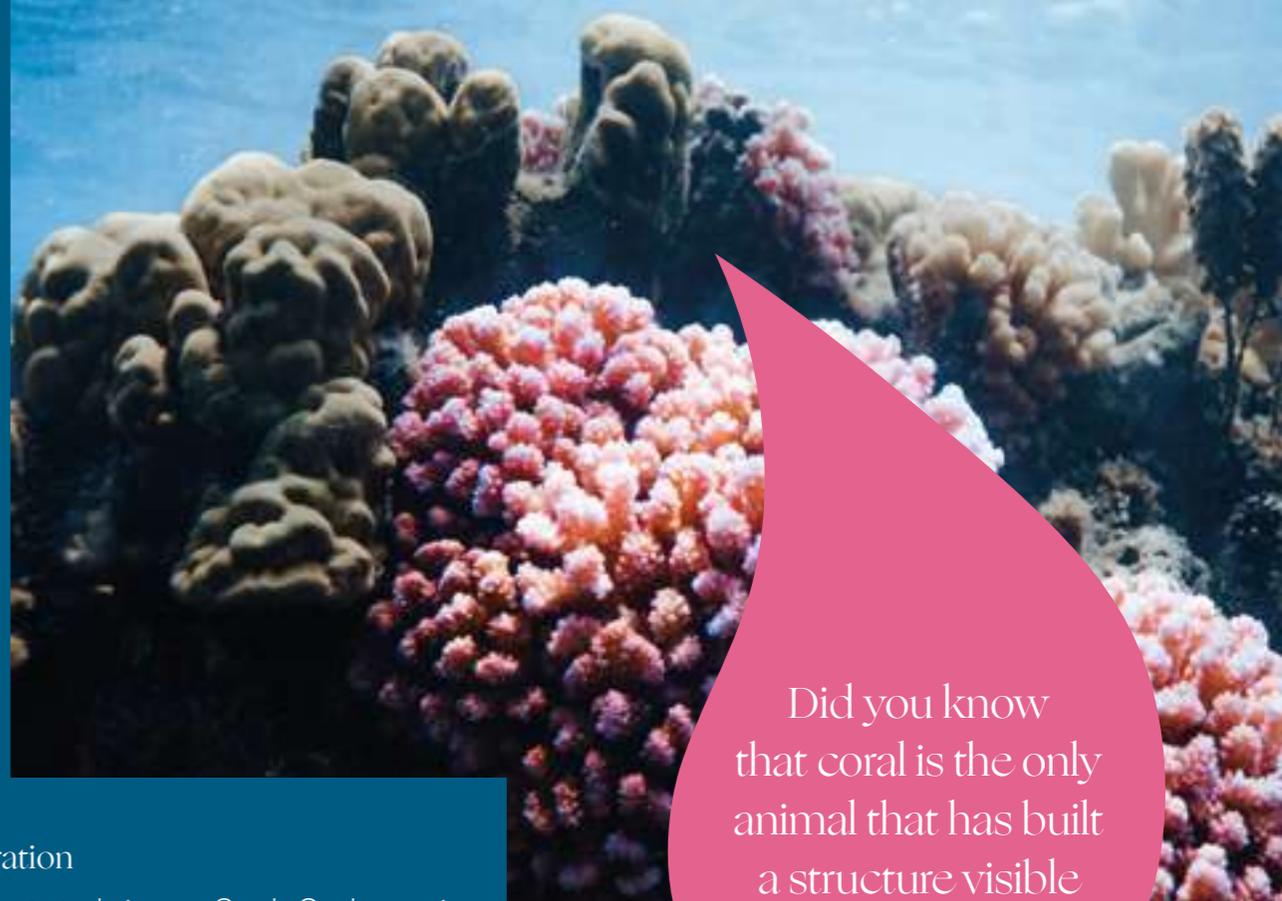


**\$375B**  
is the estimated worth of the resources and services they provide.

### Coral Gardeners replenishes and sustains endangered coral in our world's oceans

Coral Gardeners is an organization, started in 2017 on Mo'orea, the sister island of Tahiti in French Polynesia, by a small group of young surfers, free-divers, and fishermen who were concerned by the heartbreaking degradation of their home reef. In less than three years, the small group of island kids grew to an international collective of scientists, engineers, creators, and advocates determined to save the reef by revolutionizing ocean conservation and generating collaborative action around the world.

The organization aims to plant 1 million corals around the world by 2025 and reach 1 billion people through our awareness programs and stories.



Did you know that coral is the only animal that has built a structure visible from space?

### Reef restoration

Using different techniques, Coral Gardeners is restoring damaged reef areas that have suffered from rising temperatures or other natural and human disturbances. They are focusing their efforts on super corals to create more resilient reefs. Super corals are resistant species of corals that have proven to survive extreme water temperatures and bleaching events. The group's scientists are continuously monitoring their efforts and improving their methods and knowledge. The group is focused on empowering people to create Coral Gardeners branches all over the world. To date over 15,000 corals have been planted.

### Innovation

The group is developing advanced technologies for the oceans with the help of scientists and engineers. They are creating connected nurseries using artificial intelligence to improve reef restoration and to provide an immersive experience to our community.

### Awareness

Coral Gardeners has already reached over one million people by telling the story of the reef. They aim to educate the world in defining a coral and its importance, believing awareness is key to building a better future for our oceans.

### Join the movement by adopting super corals

In December 2020, Coral Gardeners offered the world a new way to join its movement by adopting super corals so that the restoration team will be able to grow and plant more super corals to create a resilient reef ready to take on the future. People can contribute to the cause by choosing a super coral on the website and contributing money to adopt it.

*Save our ocean's coral: one super coral at a time. Small actions go a long way when repeated by the many.*

# OCEANCO PARTNERS UP WITH WATER REVOLUTION FOUNDATION



At the beginning of this year, Oceanco became a proud anchor partner of the Water Revolution Foundation. With this partnership, Oceanco commits to the foundation's mission of helping to accelerate sustainability within the yachting industry.

Since the superyacht industry relies on the health of our oceans, it is our responsibility to work together to ensure a more sustainable future. The goal is to neutralize the industry's footprint, preserve the world's precious oceans and ensure we have a sustainable business for the future.

## Yacht Environmental Transparency Index (YETI)

Water Revolution Foundation's first joint industry project was the development of the Yacht Environmental Transparency Index (YETI). Essentially, a tool is being developed to make a comparison between various yachts possible and to judge their impact on the environment in a fair, honest and robust way. The aim is to stimulate the yachting industry to apply technology that decreases energy demand, raises system efficiency and ultimately reduces environmental impact. The project group compiled and analyzed data of 130 yachts and 297 years of AIS data to develop a first calculation method to benchmark yachts' operations.

"We are confident that as a partner of the Water Revolution Foundation we, together, will make a positive impact on the entire industry from the building process to the product and ultimately the Owner's yachting experience," says Marcel Onkenhout.

# ACCELERATE SUSTAINABILITY

# Lucky Lady

62.6m / 205ft



## What if you want to be entertained?

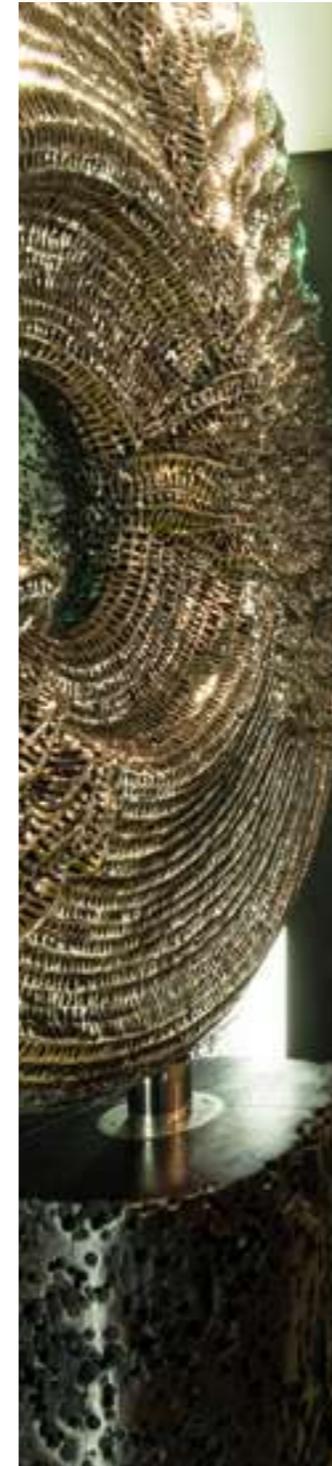
François Zuretti created a perfect interior for entertainment onboard. One of the star attractions is her superb sundeck, which has a dining area as well as a variety of sun pads, a waterfall jacuzzi, sit-up bar and a golf practice with a feeder for floating golf balls!

# Nirvana

88.5m / 290ft

*What if you bring nature onboard?*

*Nirvana is an homage to nature and water. Her main saloon features two terrariums for exotic reptiles. She also has a 7.5m swimming pool with height-adjustable floor, and two further jacuzzies on the foredeck and sundeck.*



# Oceanco's crew challenge is back!



We invite all crew members to participate in the second Oceanco photography contest!

Capture the 'real life' moments onboard; from stunning sunsets to unusual wildlife and from having fun on the water to collecting plastic from the beaches. We also invite you to share your sustainable practices to inspire others, spread our love for the oceans and create awareness for taking care of the oceans.

We invite you to follow the Instagram accounts of the following Oceanco yachts:

- @syblackpearl
- @syaquijo
- @yachtluckylady
- @motoryachtlazyz
- @mythewellesley

## The Reward

- The most beautiful photos will be **published** in the next edition of the Oceanco Showcase
- The Oceanco **Goodie bag**

Instagram

TOP SHOTS



@oceanyacht

Follow us



1.8k



1.3k



1.4k



6k



2.8k



2.6k



2.4k



2.2k



1.7k

#builtbyoceanco



# DAR

90M / 295FT

*DAR's* enhanced performance on the water is thanks to a long, lean and sporty superstructure with reduced volumes alongside a low center of gravity. The contrast between *DAR's* dark glass and hull and white balconies differentiates her from all other yachts in any given port.

# Marina d'Arechi

## Gateway to the Amalfi Coast

Marina d'Arechi is the perfect launch pad from which to visit the famed Amalfi Coast on the Tyrrhenian Sea in Southern Italy. The marina is only 8 nautical miles from Amalfi, 16 nautical miles from picturesque Positano and 25 nautical miles from the chic isle of Capri.

While Marina d'Arechi can accommodate an impressive 1000 boats (starting at 10m in length), it also offers dedicated and secure superyacht berthing for 60 motor- and sailing yachts in the 32m-100m+ size range (with a maximum draft of 8 meters). On site, the marina touts 24/7 mooring assistance, arrival and immigration formalities, electricity, drinking water and free WIFI. The marina premises also contain, among other amenities, bars, restaurants and a concierge service.

The marina is situated east of the city of Salerno between the Amalfi coast to the north, the Cilento coast to the south and the island of Capri offshore. Capodichino/Naples airport is 45 minutes away and the Salerno Costa d'Amalfi airport is only 9 minutes away — easy for private aviation. The marina is also connected to the Italian highspeed rail and motorway network.

Offering exceptional customer service, the marina concierge can assist visitors with day trips to the UNESCO world heritage sites of Pompeii, Herculaneum and Paestum. In addition to the historic destinations, the environs offer shopping galore, myriad fabulous seafood restaurants and at least 15 Michelin star restaurants nearby.



The Marina d'Arechi concierge can also organize culinary experiences for guests and yacht crew such as behind the scenes tastings of Buffalo Mozzarella, figs, wine and olive oil. The marina can even organize cooking classes and pizza-making tutorials. For the adventure seekers, you can partake of sporty experiences including hydrospeeding, kayaking, mountain biking, kiteboarding, hot air ballooning, and skydiving. And if you merely want to chill, there are several wellness spas, sunset Yoga classes....or you can simply sit on your aft deck at the quay with a cocktail in hand and contemplate tomorrow's activities.

[marinadarechi.com](http://marinadarechi.com)



# Amalfi coast

# The Life Aquatic

## Matt Bryant



Matt Bryant is infectiously enthusiastic about the enriching benefits of adventurous travel, having spent the last two decades exploring the oceans as a captain of far-cruising superyachts, while his personal life has seen him heli-skiing the vertiginous peaks of Alaska, kitesurfing in coastal Morocco and tackling numerous Alpine cycling challenges.

During a winter season in Val d'Isère, he discovered yachting thanks to an encounter with some friends who were crewing in the Mediterranean through the summer. Having already spent much of his youth enjoying various watersports, yachting seemed like the perfect opportunity to combine a passion for adventure with the water. Fast forward two decades and Matt joined 86m *Sunrays* in early 2018, having cruised the world on a wide range of yachts, both used privately and for charter.

Matt sat down with Oceanco to discuss his thoughts on adventure, finding the best crew and why there's no such thing as a 'normal' day onboard as a captain.



### Quick fire Q&A

**If you weren't a captain, what would you be doing?**

A heli-skiing guide.

**Where's your favorite place on a yacht?**

The view from the bridge when you are arriving to a new country at dawn, watching an island creeping over the horizon. There is something old fashioned and awe inspiring about it; a 'slow travel' experience that you don't get from any other way to travel.

**Favorite restaurant to take guests to?**

The Quattro Passi in Nerano on the Amalfi Coast is the most incredible Italian dining experience you will have in your life, with much of the produce originating from their own kitchen garden. Beware the extensive tour of the volcanic stone wine cellar – it may take a while!

**What was it like getting into yachting when you did compared to now?**

It was all word of mouth and far more informal back then. The industry has grown so much over the years but the essence of yachting remains the same: providing incredible experiences for owners, their friends and families. I was very fortunate to work under some fantastic captains who taught me all about the guest care side of things, which remains central to what I do today. I have had the opportunity to travel to all four corners of the globe as captain for some pretty adventurous owners; it has been a real privilege to see the world from the deck of a superyacht, which is a truly unique experience.

**What makes the experience on a yacht so special compared to spending time in a resort or villa ashore?**

Yachts offer a combination of privacy, variety, security and flexibility that you simply cannot find elsewhere. Also, because we are mobile, we can move to wherever the weather is good and plans can be altered every day, even at the last minute, so owners and guests can be spontaneous. What's more, there's never a chance to get tired of the view, because it is always changing!

**How much of your job would you say is actual navigation compared to other elements?**

Many people would be surprised to learn that, although it's a really fun and enjoyable part of the role, moving the yacht around is probably only five percent of the job; there are so many other areas that call on our time. For me, the most important part is interacting with guests and leading their experience. I believe owners and charter guests want to see that leadership from the top, working in partnership with them every day to make sure the right experience is being delivered and equally – if not more importantly – to guide them to new experiences and places that they weren't expecting. I often find that the captain's role is more of a guide and director than people would think, to nudge the experience along in a positive way.

There are a lot of parallels you can draw from other parts of the travel world, like the experiences I have had with exceptional heli-skiing guides; you go anticipating a certain kind of trip and you leave having done things you never thought you could do or would have the chance to do, in a safe and fun manner.

We can't expect owners to know where to go, so as captains we need to use our experience, knowledge and network to guide and inspire them to get the

most out of their asset. They may say, "Our family has a month free in February. Where can we go and what can we do?" It's our job to weigh up the interests and needs of all those taking part in a trip and to come up with a plan that not only gives them what they think they want, but also exceeds expectations at every level.

**How do you spot that same enthusiasm when hiring crew?**

It's absolutely a team effort to create the right culture onboard, and you need a balance of personalities to deliver the vision that the captain has, which in turn stems from the owner. Of course, every candidate needs to be able to do the job from a technical standpoint but by looking beyond the qualifications you can understand a person's history and experience, their interests and passions.

**"It has been a real privilege to see the world from the deck of a superyacht, which is a truly unique experience".**

One of my favorite questions to ask when I'm hiring is what someone would do if they could go anywhere in the world, with an open ticket and time off, and why. From that response you get insight into what is driving the candidate, what their motivations are and whether they can bring an 'X factor' to the crew and the yacht as a whole.

**What does a normal day for a captain look like?**

There's no such thing as a 'normal' day because there's such a range of responsibilities and tasks. It can start with navigational and operational duties followed by advance planning for upcoming cruises, then switching mode and heading outside for a chat with the guests before lunch about which secret spots we can take them to that afternoon. Afterwards I might have a meeting with senior crew to discuss the next refit period, and jump on a conference call with yacht managers, surveyors or a shipyard. While the guests enjoy sundowner cocktails I will join them to check in on their day and perhaps suggest a scuba diving trip or volcano hike that they could do the following morning. After, I might try to squeeze in a FaceTime call with family back home, before spending a couple of hours researching a fun project for the owner, such as a mini submersible for the yacht. Most days involve a lot of switching hats and putting yourself in various headspaces, which can be very mentally challenging with the scale of operations and work that we have to do.

**Where are some of the most surprising and exciting places to cruise, in your experience?**

I really enjoy the variety of the Indian Ocean and Asia, and there are also some fantastic cruising spots in the southern Caribbean like St Vincent and the Grenadines. I love the Bahamas, especially the Exumas, and a lot of people don't realize you can get a 90m superyacht in there; it's certainly challenging because you might only have a meter's clearance underneath, but it can be done and the cruising is just spectacular.

For a colder-climate experience, Norway is incredible; there are the breathtaking landscapes of the Fjords and the Arctic Circle has unique wildlife like wolves, polar bears and whales. One remarkable experience is

skiing under the midnight sun from the top of a peak right down to the beach, where a tender is waiting to take you back to the yacht for a celebratory cocktail. These are experiences that you simply cannot have unless you go by superyacht because there are no hotels or cruise ships nearby.

**How have you found working on Sunrays compared to other yachts?**

Sunrays is an amazing platform for large groups of people as we have so much flexibility in the cabin arrangement; some are interconnected, there are various berth options and most are convertible. She is extremely stable and quiet so we can move around day or night without any disturbance to the guests.

We have four pools onboard and six or seven places for dining, so you can really mix things up and make every single day of a trip feel unique and special. We also have the spa, steam room and hair salon for some pampering. Our tender garage is very spacious, meaning we can offer a wide range of tenders and watertoys to keep everyone entertained, and because we can carry a helicopter onboard, we have more flexibility for round-the-clock operations and access to remote areas. And from an operational perspective, we have enough cabins to carry 30 crew, so we can deliver a really exceptional guest experience.

*“Yachts offer a combination of privacy, variety, security and flexibility that you simply cannot find elsewhere.”*





# Substantive steps toward change

“Monaco’s future lies with the sea,” wrote Prince Rainier III, Yacht Club de Monaco founder in 1953. This phrase is still relevant today. Under the name of Monaco Capital of Yachting project, which was launched in 2012 at the instigation of its President HSH Prince Albert II, YCM encourages all relevant initiatives aimed at protecting the marine environment. “More than ever before we need to build the future through the prism of eco-responsibility. The yachting industry cannot evolve unless it incorporates the concept of sustainable development in every one of its initiatives. We are the heirs of a long tradition of innovation going back to the 1904 powerboat meetings that allowed manufacturers to trial their latest advances in engine technology. It’s up to us to perpetuate this tradition and prepare the industry’s future,” explains Yacht Club de Monaco General Secretary, Bernard d’Alessandri.

## Yacht Club de Monaco is committed to many environmentally-responsible initiatives

### Monaco Energy Boat Challenge

#### New generation engineering solutions for developing eco-responsible yachts

Keen to play its role in writing a new chapter, last July, YCM brought all industry players together with the new generation of engineers for the eighth edition of this annual event. The aim was to work together on solutions for greener alternative propulsion systems. For 5 days, 32 teams, 22 universities and 16 nationalities joined on the quays and in Monaco bay unveiling their latest innovations to optimise energy use and propulsion.

### Smart Yachting & Marina

#### Creating ports of call with eco-responsible facilities

Under its La Belle Classe Destinations certification, Yacht Club de Monaco aims to support development of new generation marinas to accommodate tomorrow’s greener yachts. “The whole yachting ecosystem needs to be mobilised. We want to accompany developments not only in how yachts are powered and good practices, but also to ensure these boats will be able to call into virtuous marinas,” says Bernard d’Alessandri.

The Smart Yachting & Marina brings together key players, investors, promoters, manufacturers and innovators to develop eco-responsible, efficient,



attractive and user-friendly marinas that are lively places where people want to be. Decision-makers from across this ecosystem discuss and are keen to invest in innovations that will meet their business and environmental challenges. The most promising solutions will be highlighted to encourage their adoption: this is “Smart” technology at the service of protecting the environment.

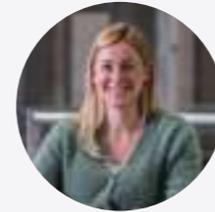
Through these initiatives, Yacht Club de Monaco is fast becoming an effective platform promoting an approach to yachting that respects the environment. “In putting words into actions, these initiatives demonstrate how Yacht Club de Monaco carries out its mission to educate and support all relevant initiatives to ensure recreational boats lead the way in sustainable development,” concludes Bernard d’Alessandri who believes everyone involved in the sector must be mobilised to protect the Ocean.

# ho·ri·zon

| hə' rīzən | noun 1 [usually in singular]

The line at which the earth's surface and the sky appear to meet • the circular boundary of the part of the earth's surface visible from a particular point, ignoring irregularities and obstructions. • (also celestial horizon) Astronomy a great circle of the celestial sphere, the plane of which passes through the center of the earth and is parallel to that of the apparent horizon of a place. 2 (often horizons) the limit of a person's mental perception, experience, or interest: she wanted to leave home and broaden her horizons.

At Oceanco, we like to look at *our* future as if it were our Horizon. Every 5 years we set our sights on a new Horizon. Our Oceanco 'Horizon' is formulated by a large group of Oceanco people, each with a different background. We all work *together* on one Horizon, one Oceanco, which makes the process and outcome stand out.



Naomi Vernimmen  
Junior Project Planner, focus:  
**Oceanco Horizon**

"I am proud so many people have been involved in the development of our Horizon. We really did it together."



Mark van der Stelt  
Project Leader, focus:  
**Communication**

"I believe that involving people in the process of making it, is already half the work of implementation. That is what we did."



Tim Tegelaar  
Engineer, focus:  
**Corporate Social Responsibility**

"Let's help each other to make the difference."



Frank van Loo  
Refit Manager, focus:  
**Life Cycle Support**

"I find it important that we have a horizon to look at. We do need to step out of our daily business sometimes and think; where are we going? Why are we going there? And what do we want to achieve?"



Mariëlle Röttgering  
Management Assistant,  
focus: **People**

"If you get the opportunity to join and share thoughts and ideas for the future of Oceanco, you have to take it."



Marijn Schilperoort  
Project Leader, focus:  
**Co-makership**

"We always try to see the positive side, what we can achieve with each other, help each other and ultimately achieve our goals."



Alan Coleman  
Technical Expert, focus:  
**Client Experience**

"It is about doing things differently. And I think we have managed to achieve that."

# 2001

# BACK IN TIME 20 years

**Wikipedia is launched**  
January 15

**George W. Bush is inaugurated as 43rd US President**  
January 20

**The Game Boy Advance is released**  
March 21

**The first "The Fast and the Furious" film premieres**  
June 18

**Nakai, the first captive orca to be born as a result of artificial insemination, is born at SeaWorld San Diego**  
September 1

**Air Transat Flight 236 runs out of fuel over the Atlantic Ocean and makes an emergency landing in the Azores, all 306 people onboard survive**  
August 24

**Oceanco proudly delivers 55.6m Queen Mavia, originally Lady Christine**  
June 30

**Oceanco proudly delivers the 59m Helios, originally Pegasus**  
June 20

**The 9/11 attacks occur in the United States — four coordinated terrorist attacks by the terrorist group Al-Qaeda**  
September 11

**Oceanco proudly delivers 80m Yasmine of the Sea, originally launched as Stargate**  
September 17

**Apple introduces the iPod**  
October 23

**Harry Potter and the Philosopher's Stone is released**  
November 21



Queen Mavia, originally named Lady Christina



Helios, originally named Pegasus



Yasmine of the Sea, originally named Stargate

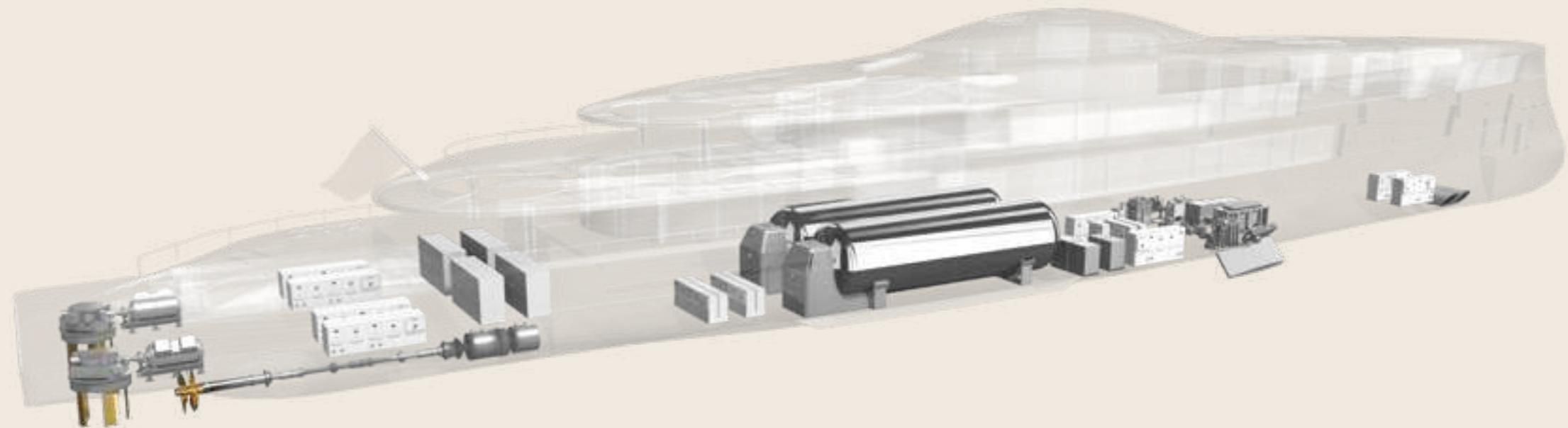
# Oceanco's and Lateral's vision on the energy transition

“The main way to reduce hydrogen’s volume will be to reduce how much of it is needed, which means we need to keep pushing forward with energy reduction”

As we have a responsibility to be in harmony with our oceans and the planet, the use of fossil fuels must not be part of our future. At Oceanco we say with conviction that the future is ‘Zero’. Zero carbon. Zero emissions. Together with Lateral, we are currently doing research on various alternative fuels such as ammonia, compressed hydrogen, liquefied hydrogen and methanol.

Oceanco firmly believes in the significant role of hydrogen in the future. While technology is developing rapidly, the use of hydrogen as a single energy source onboard yachts is currently still limited to vessels with a short range or low energy usage. The main challenges are guaranteeing safety and claiming enough space for the storage of hydrogen. All alternative fuels have a lower energy density than marine diesel oil. This means these fuels take up more space and increase the required technical space on board. Therefore, we tend to see hydrogen as an energy-source to produce several renewable (future) fuels, which will be easier to integrate within a yacht.

Both methanol and ammonia are climate-neutral fuels when produced from renewable hydrogen. This combined with a relatively high energy density makes these fuels the biggest contender for future marine fuel. Other hydrogen carriers are being developed and tested on a laboratory scale, which could become of interest for the yachting industry in the future.



We are specifically working on fuel cells that use hydrogen (or another fuel) to produce electricity. Fuel cells offer a silent form of power that can be useful for recharging batteries instead of generators. Currently, there are still some disadvantages to these hydrogen fuel cells: Compressing the hydrogen requires about 13% of the total energy content of the hydrogen itself and if it is liquefied it loses about 40%. Hydrogen gas is highly flammable and can easily escape containment. Currently, most hydrogen is produced from fossil fuels, specifically natural gas. It is also tricky to store. Hydrogen cannot simply replace fuel in the current system. To store it on board as a liquid, it needs to be

frozen using cryogenic temperatures of  $-253^{\circ}\text{C}$ . And even then, it takes up a lot of space— around eight times more than the amount of current fuel needed to give the same amount of energy.

What we can say for certain is that future-proofing requires electrification. Also, more intelligent use of technical space is going to be needed, because all alternative fuels are less energy-dense than current fossil fuels. Therefore, the main way to reduce hydrogen’s volume will be to reduce how much of it is needed, which means we need to keep pushing forward with energy reduction.

# 1 H HYDROGEN

THE FUTURE IS NOW.



## IF YOU PLANT IT, IT WILL BLOOM!

*Japan's eco-newspaper*

The publisher of *The Mainichi Shimbunsha*, one of the most famous national daily newspapers in Japan, invented a one hundred percent sustainable newspaper. **If you plant it, it will bloom!**



This newspaper is made of recycled and vegetable paper that you can plant after you've read it. It is truly a "Green Newspaper."

This newspaper is made of recycled and vegetable paper that you can plant after you've read it. It is truly a "Green Newspaper." Paper that can be planted is not new news. It has been on the market for some years. You can make it at home mixing small pieces of recycled paper, water and small flowers or herbs seeds.

The eco-friendly newspaper has a circulation of over four million copies a day across Japan and

revenues of about eighty million yen – equivalent to over \$700,000. The eco-initiative has also involved schools, in order to raise children's awareness on environmental issues and teach them the importance of recycling. Because in order to reduce CO2 emissions generated by traditional waste disposal systems, everyone should help recycle waste materials – and as paper is a big perpetrator of waste, The Mainichi is clearly making an effort to do its part.



# BRAVO EUGENIA

109M / 357FT

*Bravo Eugenia* is a sustainability pioneer. She is our first LIFE Design yacht and has ground-breaking sustainability attributes, including a 30% increase in fuel efficiency, waste heat recovery and advanced hybrid propulsion. Making her the first hybrid yacht.

Exercising on the water does not just mean a swim aerobics class.

## The Schiller Water Bike offers a new way to be *active afloat!*



Schiller was founded on the daring belief that a blue planet is meant for biking.

The company aims to give people an exhilarating and dynamic cycling experience riding the world's most advanced water bike. With nearly one billion bikes around the globe built for land, Schiller's eyes are singularly focused on trailblazing voyages, weekend expeditions and incredible sunset spins on a new aquatic terrain. The ride doesn't end at the water's edge.

Biking on the water affords you a fun, healthy way to be active and provides a memorable adventure.

The Schiller Water Bike is an easy-to-assemble, modern and sustainable piece of equipment created to experience the ultimate feeling of freedom on the water. Designed for young and old, it can be experienced solo or with a group. It can be used recreationally or as part of a weekly training session.

The bike has a carrying capacity of over 400 kilos and has a maximum speed of 15 kilometers per hours, The choice is yours to cruise along at leisure taking in the scenery or you test your abilities and race ahead at a full sprint.

Biking on the water affords you a fun, healthy way to be active and provides a memorable adventure.

[schillerwaterfiets.nl](http://schillerwaterfiets.nl)



# FOGLIZZO LEATHER

Foglizzo Leather, in operation in Turin, Italy since 1921, produces fine leather for wide-ranging luxury applications such as automotive, aviation, yachting, and residential. The company focuses on design and development of high-quality leathers for clients who require exclusivity and individual customization. For over three generations, Foglizzo has strived for excellence with artisanal know-how and innovative technical skills. Moreover, the company is committed to environmental awareness and preservation, as reflected through day-to-day business, beginning with production and ending in distribution.

Foglizzo says: "Production of a sustainable material relies on a respect for natural resource depletion and a focus on critical areas where improvements contribute positively to the sustainability profile of the leather product."

Foglizzo's leather and, in particular, its new EVO Leather®, is a perfect fit for circular economy: EVO leather is completely natural and sustainable at all stages of its processing, because it's obtained from tanning with olive leaves, drastically reducing the use of chemical products. The extract from olive leaves makes the leather feel soft, become hydrated and is dirt repellent. The leather is biodegradable without leaving any toxic trace in nature.



## Circular Economy

- Leather uses renewable material.
- Waste from other sectors is the input for making leather
- The material is long-lasting
- Leather products are eminently repairable
- Leather is in keeping with sustainable consumption and sustainable production and, thus, supports the UN's Sustainable Development Goals (SDGs)

**"EVO leather is completely natural and sustainable at all stages of its processing, because it's obtained from tanning with olive leaves, drastically reducing the use of chemical products"**



In general, complying with environmental regulations regarding the animals used, leather is a byproduct of the meat industry, which would otherwise become landfill. All animals involved with Foglizzo leather production are closely monitored in line with local regulations to ensure that no animals are ever harmed solely for their skins. And regarding leather derived from fish, Foglizzo strives to ensure that all fishes come from specially cultivated fish farms in line with local regulations and are not taken from nature.

Foglizzo works closely with The World Conservation Union to ensure none of its products are endangered species. They conduct operations in an environmentally sound manner by applying the principles of reduce, reuse and recycle in all processes. Leather is both extremely durable and lasts up to five times longer than fabric, thus reducing replacement costs as well as unnecessary waste.

The company also strives to ensure that suppliers agree to comply with environmental regulations by using natural products during the tanning process, including vegetable tannings and oils. All leather finishes are water-based materials.

Foglizzo.com



# Zanzibar's heaven by the shore

ESSQUE

**Imagine a slice of paradise with wide halls, extravagant buffets and architecture reminiscent of Operatic ballads. Now take this vision and nestle it on the Northern coast of the Zanzibar archipelago. This is what Essque Zalu Resort in Zanzibar is like.**

Essque Zalu is immediately identified with its Makuti-style roof, the highest on the island, and its massive main halls. Zalu doesn't shy away from beauty. Bold is the way to go. From the main halls, the breathtaking infinity pool, all the way to the 100-meter jetty jutting out to the distance. At the end of the jetty, friendly staff await with a refreshing drink by the seaside and a welcome breath of the Indian Ocean. On the other side of the resort, the lush forests of Zanzibar offer tantalizing opportunities for escapades and excursions, or simply to lounge and gaze in wonder at the boundless green.

Beyond its exquisite scenes, Essque Zalu is renowned for its world-class service. Essque Zalu has lifted the boundaries, and the resort's original take on hospitality exists to surprise and delight. Each suite the resort offers is luxuriously curated and styled with local materials and native artwork. From the island of spice, both Swahili and Western cuisines are aplenty at the resort, catering to the tastes of both palates. At the jetty, guests can enjoy seafood sourced right from the sparkling Indian Ocean.

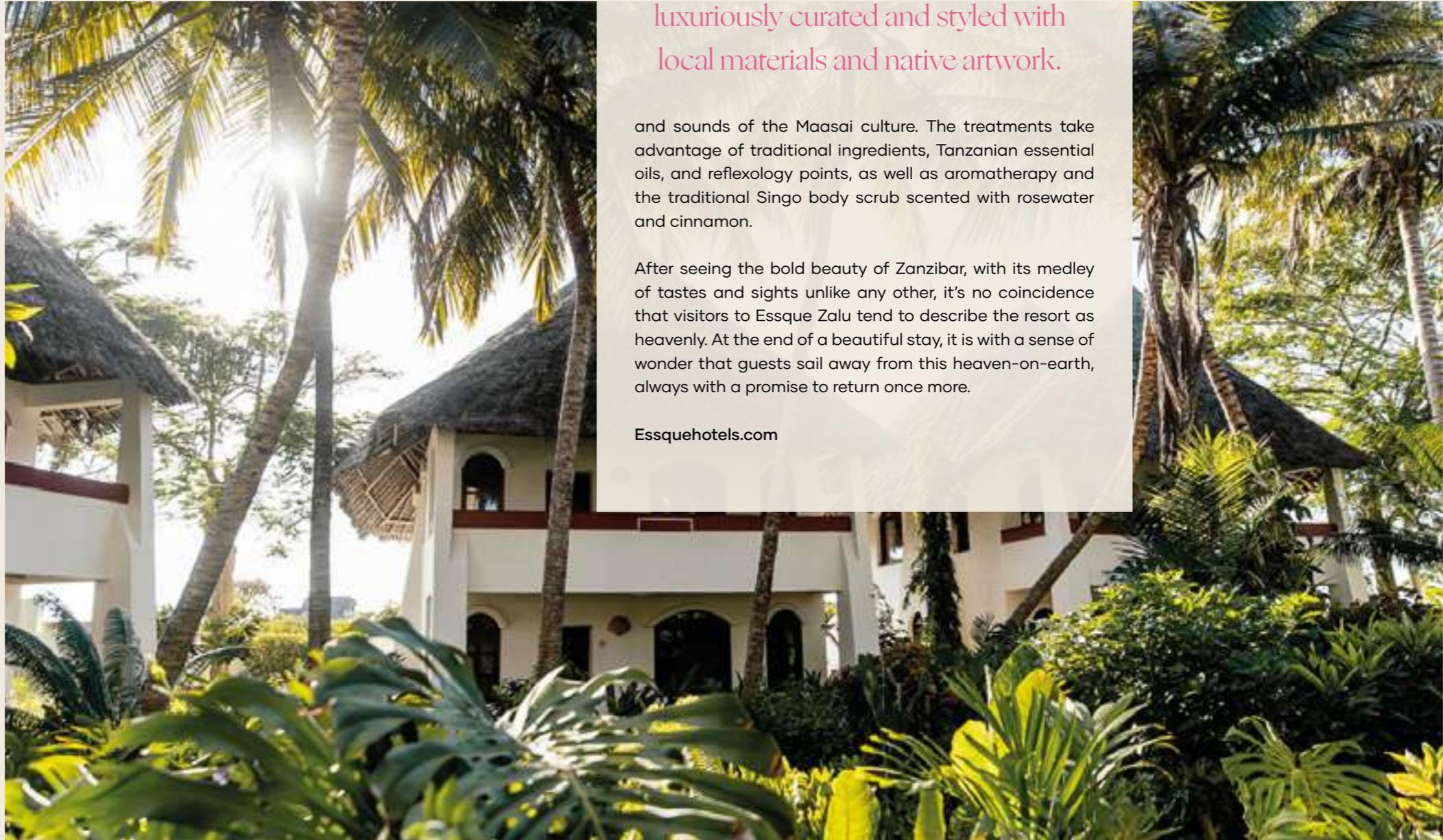
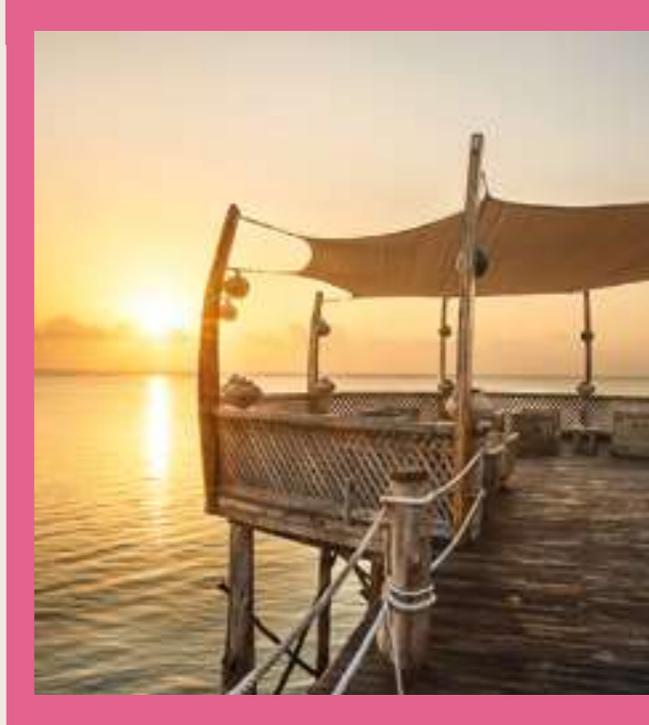
For those seeking their next reprieve from the bustle of the city, Essque features the holistic Healing Earth Spa treatment, with its pure and premium lifestyle products. On the traditional side, the Maasai Ritual takes guests on a journey of renewal deeply engrained in the sights

Each suite the resort offers is luxuriously curated and styled with local materials and native artwork.

and sounds of the Maasai culture. The treatments take advantage of traditional ingredients, Tanzanian essential oils, and reflexology points, as well as aromatherapy and the traditional Singo body scrub scented with rosewater and cinnamon.

After seeing the bold beauty of Zanzibar, with its medley of tastes and sights unlike any other, it's no coincidence that visitors to Essque Zalu tend to describe the resort as heavenly. At the end of a beautiful stay, it is with a sense of wonder that guests sail away from this heaven-on-earth, always with a promise to return once more.

[Essquehotels.com](http://Essquehotels.com)





OCEANCO SPECIALIZES IN BUILDING LARGE CUSTOM YACHTS UP TILL 160M IN LENGTH, APPLYING INNOVATIVE DESIGN AND TECHNOLOGY TO CREATE A TRUE ONE OF A KIND. BESIDES BUILDING NEW YACHTS, OCEANCO IS EQUALLY COMMITTED TO WORKING WITH OPERATIONAL YACHTS. WE DO THIS IN A RESPONSIBLE WAY; FROM IMPROVING ENERGY USAGE TO RUNNING A RESPONSIBLE BUSINESS AND CONTRIBUTING TO SOCIETY.

BUILT BY  
**oceanco**

**THE NETHERLANDS**  
**Outfitting Facilities & HQ**

Marineweg 1 & 5  
2952 BX Alblasterdam  
The Netherlands  
T +31 78 699 5399

**Construction & Refit Facilities**

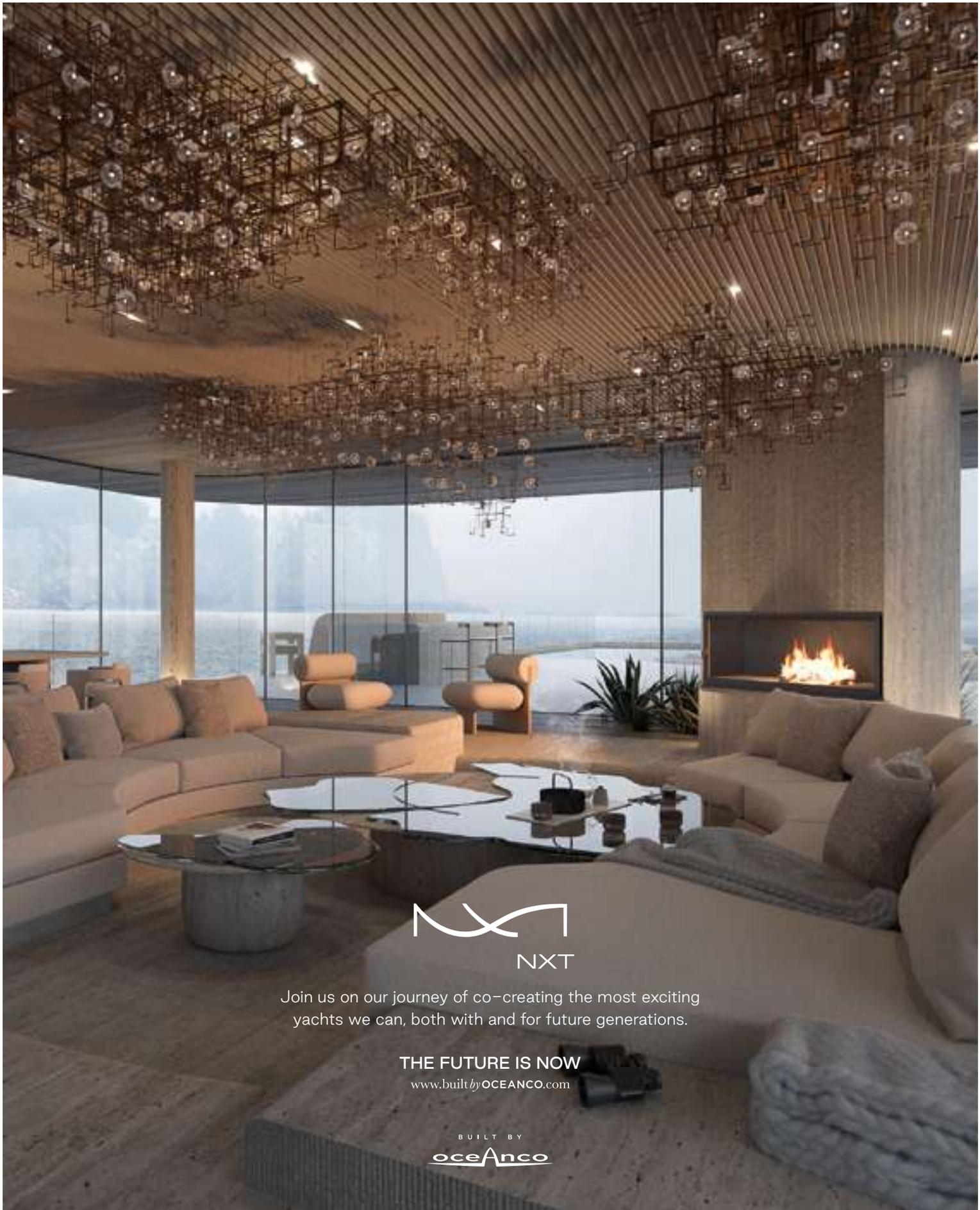
Noordweg 8  
3336 LH Zwijndrecht  
The Netherlands  
T +31 78 850 1000  
info@oceanco.nl

**MONACO**

**Gildo Pastor Center**  
Rue du Gabian 7  
MC 98000 Monaco  
T +377 9310 0281  
info@oceanco.mc

[www.builtbyOCEANCO.com](http://www.builtbyOCEANCO.com)

PHOTO CREDITS:  
Guillaume Plisson  
Francisco Martinez  
Tom van Oossanen  
George Ajoury



Join us on our journey of co-creating the most exciting yachts we can, both with and for future generations.

**THE FUTURE IS NOW**  
[www.builtbyOCEANCO.com](http://www.builtbyOCEANCO.com)

BUILT BY  
**oceAnco**